

# NACo & CCA – Saving you money on Telecom and Energy Costs

## Overview.

Many local governments are facing escalating telecom and energy costs at a time when revenue sources are stagnant. Government leaders often lack the time, staffing, and industry knowledge required to stay fully informed of telecom and energy rate changes and the complexity of tariff issues that affect costs.

Through a nationally bid contract by Dallas County, TX, the National Association of Counties and Cost Control Associates make it possible for local governments to receive the help they need to receive refunds and cost savings from their telecom and energy providers.

The publicly solicited contract by Dallas County meets the competitive bid requirements for local governments because most local governments have the ability to use a publicly solicited contract issued by a lead public agency.



## How the program works.

CCA's program is focused on reducing ever-increasing telecom and energy costs such as cellular, local and long distance, electricity and natural gas.

*Over 97%  
of our clients receive  
refunds and/or savings  
by using our Cost Recovery  
and Reduction™  
Program.*

**Two levels of services are offered and you can choose either or both:**

### **Cost Recovery and Reduction™ Services.**

CCA will examine the bills of existing telecom and energy suppliers to identify errors, submit claims and obtain refunds. If additional savings opportunities are identified from current suppliers, recommendations will be made in writing. Upon the client's approval, CCA will fully implement the recommendations.

**Source Analysis™ Services.** CCA will perform a comprehensive comparative analysis of rate plans and/or providers for those telecom and energy services that can be purchased from alternate sources. Recommendations will be made by CCA and implemented after client approval is received.

## Fees.

Fees for this program are contingency based and tied directly to the refunds and savings produced.

## Clients we Serve.

- Grand Traverse County, Michigan
- Orange County, New York
- Pasco County Schools, Florida
- State of New York
- City of Cleveland, Ohio
- Commonwealth of Massachusetts
- Providence School Dist., Rhode Island



**Cost Control**  
Associates, Inc.  
Your Energy  
& Telecom Experts

**NACo** National Association of Counties

## Who we are.

Since 1991, Cost Control Associates has become a leader in reducing telecom and energy expenses. We understand the ever-changing and complicated telecom and energy industries and provide our clients with superior, detailed and reliable service.

CCA takes no fees from any telecom or energy suppliers. This independence from suppliers means we will be providing impartial advice that is best for you, not anyone else.

Our philosophy is simple — we provide expert telecommunication and energy consulting services at absolutely no risk to our clients.



## How you save.

Let Cost Control Associates' experienced team save you money and/or obtain refunds by analyzing your telecom and energy bills.

If Cost Control Associates does not get refunds or find savings for your local government, you pay nothing.

## There is absolutely no risk.



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## Your Link to Energy and Telecom Savings

*No risk savings for local government*

