

Case Study – Tuscarawas County, Ohio

“We were very pleased with our Energy and Telecom Cost Recovery and Reduction Review. CCA’s efforts reduced county telecommunication costs by almost \$40,000.”



Background

With a population of just over 90,000, Tuscarawas County is conveniently located only 90 miles from the major urban centers of Columbus, Cleveland and Pittsburgh and is easily accessible via I-77 or State Route 800.

Tuscarawas County is home to Schoenbrunn, the first Protestant settlement in Ohio, and the little town of Sugarcreek is known as the Gateway to Amish country.

The County is proud of the fact that John Glenn took his first flying lessons at Harry Clever Field in New Philadelphia and that Ohio

State football legend Woody Hayes started his head-coaching career with the New Philadelphia Quakers. Newcomerstown, in Tuscarawas County, was the childhood home to baseball great Cy Young.

From top to bottom and all throughout, Tuscarawas County is full of history and accomplishment.

Challenges

Because the County Commissioners are always on the look out to find savings and produce greater efficiencies, it was decided that Tuscarawas County would participate in the Energy and Telecom Cost Recovery and Reduction program sponsored by the National Association of Counties (NACo) and County Commissioners Association of Ohio (CCAO).

Cost Control Associates, Inc. (CCA) was the vendor/partner providing these services for NACo/CCAO members on a National Contract basis. CCA has been in the Energy and Telecom Cost Recovery business for over 16 years and has an exemplary record with regard to the results they produce for clients (producing either refunds or savings for 97% of the company’s clients).

All utility and telecommunication bills were to be reviewed by a CCA team of analysts. Any over-charges would result in CCA’s

applying for refunds on behalf of the County. The audit review and analysis work was to be performed on a contingency basis. If there were no refunds or savings found by CCA’s audit efforts, there would be no cost whatsoever to Tuscarawas County.

Solutions

With some administrative help from the County, all energy and telecommunication bills were copied and collected. Then, these bills were thoroughly reviewed by a CCA team of analysts.

Results

Unusual as it was, Cost Control Associates’ review of the county’s energy bills produced neither refunds nor savings for Tuscarawas County. However, a thorough review of the County’s telecommunications bills produced refunds of \$32,605 along with annual cost reductions of \$6,780, for a total savings of \$39,385.

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